



# T-Systems International GmbH – Unlock the value of data on your terms

Easy to use, secure managed dataspace services, from connection to data sharing, Gaia-X compliant and IDSA certified from Data Intelligence Hub (DIH), the dataspace pioneer of Deutsche Telekom.

## 1. We offer the following services from the Trusted Partner portfolio:

Selection	Category
x	a) Ideation and business development
x	b) Hosting and operation
x	c) Integration and data management
x	d) Software development

## 2. Why are we the ideal Trusted Partner for you? How do we stand out from the competition?

Our solutions are optimized for data sovereignty protection with the reliability of industrial strength technology based on our pioneering development work in core dataspace technology projects like Eclipse foundation and Catena-X. We double down on data sovereignty protection with IDSA certification and Gaia-X compliance. In order to achieve Gaia-X compliance T-Systems will offer the Gaia-X Digital Clearing House, thus becoming one of the first in Europe to verify digital credentials for Catena-X data space participants, for example. We will also provide additional sovereignty protection with a “sovereignty all the way” option to host your sovereign dataspace connection in Sovereign Cloud based on Google Cloud Platform. On top of it our pioneering development work over the past 5 years across key Gaia-X lighthouse projects has allowed us to maximize maturity, reliability, and ease of use of our service offerings.

## 3. What experience and references do we present in the offered service?

We are the pioneers and leading contributors for the top 3 Automotive Data Space initiatives in Germany and Europe:



- **Mobilithek** ([link](#)) with MDS link ([Link](#)); and award-winning RealLab where we built a mobility super-app demonstrator enabled by a first, IDSA-based dataspace ([link](#))
- **Catena-X** driven by industry with new dataspace tech, such as EDC ([Link](#)) **Gaia-X 4 Future Mobility** driven by R&D and science with Gaia-X emphasis ([Link](#))

Additionally, our smart mobility microsite gives further details into our thought leadership in the areas of data-driven mobility and automotive ecosystems.

<https://dih.telekom.com/en/welcome-to-our-smart-mobility-journal/>

#### 4. Service Description

Telekom Data Intelligence Hub serves customers with an end-to-end 360° approach ranging from advisory to standard products as a managed service. Our offerings:

- a) **Be Prepared “DIH Data space onboarding advisory services”**: We offer personalized, and customized advisory services but to intricately understand customer requirements, their understanding within the data-transformation ecosystems and more importantly their technical legacies, backend systems etc. to maximize the customer benefit with minimal personnel costs and infrastructure changes.

Our goal is **not** to push customer systems to a new infrastructure for them to participate in the data-sharing ecosystem, rather our goal is to enable customers to help them ‘flow’ their data securely and sovereignly from their existing infrastructures and our advisory offering offers this hand-guided onboarding approach to maximize benefit and minimize costs.

Customer benefits at a glance:

1. 360° hand-guided personalized support from Data space introduction to production-ready implementation
2. Shorter sales and implementation cycles
3. Experience of over 5 years with leading data spaces in Europe
4. Quality support and advice from trained Telekom and T-Systems professionals from solution architects to helpdesk support
5. Start small, test, adapt and grow within weeks...all on your own terms

Further information available on: <https://dih.telekom.com/en/advisory>



## 5. Scope of Services

- a) **Our advisory services** are separated in different topic areas depending on customer requirements. We designed our packages in a way to not always start from the beginning, but we trust our customers' judgement and understanding and support them getting started from the step which fits to them. Our approach is based on a "mix and match" matrix depending on the business needs, C-level vision, technical requirements, and use-cases.

We can get you ready and ready to test out the waters anywhere between 0.5 days to 100 days depending on the level of implementation and customer needs

Within Advisory: Concretely these topics areas are the following:

- I. Investigate & Understand: The phase deals with identifying, consolidating and prioritizing use-cases, preparing datasets to even supporting customers with building their data strategy. The key steps in this phase:
  - Ideation: carrying out design thinking to identify focus areas and use cases (duration: 0,5 – 1 day)
  - Solution Workshop: Refining of use case ideas and outlining of solutions (duration: 2 – 5 days)
  - Data Exploration: Preparation of datasets for cleansing, consolidations, and validation to make data AI-ready (duration 5 – 10 days)
  - Strategy & Roadmap: Designing of data economy strategies and updating the roadmap for implementations (10 – 100 days)
  
- II. Implement & Scale:
  - Data Space Hackathon (optional): Technical planning, preparation, and execution
  - Data space onboarding: support in onboarding and backend integrations for trustful data exchange
  - PoC & Prototype development: Architecture planning & iterative solution development
  - Production rollout: Operate and scale as per business requirements with DIH as you managed service (duration varies based on needs)

## 6. Pricing

- a) **Be Prepared:** Data Space Onboarding Advisory + Data Space development, **Customized pricing** depending on customer requirement. Onshore/ nearshore & offshore are possible.



*Disclaimer:*

1. *Final pricing to be announced in Q1/2023.*
2. *Discounts are available on the bases on volume, payments based on terms & conditions such as pre-payment, duration etc. Prices are subject to change based on our T&C. Contact us to know more about the price breakdown:*  
<https://dih.telekom.com/en/contact>

## 7. Contact person

Contact Person(s):

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