



Q_PERIOR – your partner for data-driven organization and innovation in mobility and logistics

We develop excellent solutions for our customers for the integration and usage of mobility data - from brainstorming and conception to technical and organizational implementation.

1. We offer the following services from the Trusted Partner portfolio:

Selection	Category
x	a) Ideation and business development
	b) Hosting and operation
x	c) Integration and data management
x	d) Software development

2. Why are we the ideal Trusted Partner for you? How do we stand out from the competition?

Our name Q_PERIOR sums up what we are about as a business and IT consultancy: always achieving first-class results for our customers. The Q stands for "quality", _PERIOR is derived from "superior". Our focus is on the integration of business & IT. We work in a solution- and service-oriented approach and have cross-industry expertise. This results in innovative solutions for our clients that help them to operate their business model more efficiently or to further develop and diversify it.

What characterizes us is that all our consultants have a high level of expertise in the areas of data, digitization, and IT. At the same time, they combine this expertise with specific and in-depth industry knowledge (e.g., in mobility, logistics, automotive, energy) and are interdisciplinary experts in the areas of technology, business development as well as business model development.

3. What experience and references do we present in the offered service?

Your success can also be increased - with Q_PERIOR. We are convinced of this. Our customer references for themselves. We would particularly like to highlight the variety of our clients from the automotive and mobility industries as well as the public sector: ASFiNAG, Audi, BMW, Daimler, Deutsche Bahn (DB), DB Regio Bayern, Munich Airport, Canton Aargau, Max Planck



Society, Porsche, Swiss Federal Railways (SBB), Swiss Post, City of Landsberg - and transport ministries.

Examples of references:

- Conception and development of an AI-based solution for the optimization of public transport services
- Conception and implementation of a data space for the development of a SmartCity
- Program management for the development of a multimodal mobility platform

4. Service Description

Q_PERIOR is an owner-managed business and IT consultancy with locations in Germany, Switzerland and Austria and an international network. Q_PERIOR supports leading companies and public organizations with integrated business and IT expertise on their path to digital transformation.

In addition to specializing in the mobility, transport & logistics, automotive, energy, public sector, insurance and banking industries, Q_PERIOR offers a cross-industry range of consulting services in the areas of Digital Transformation, Strategy, Process & Organization Consulting, Business Intelligence & Analytics, Agile Transformation, Program & Project Management, Strategic IT Management, Cloud Solutions, SAP & S/4HANA Consulting, IT Architectures, Technology & Innovation and Compliance & Regulatory Affairs. Across all areas, Q_PERIOR successfully implements projects that make companies as well as municipalities and the public sector more competitive in times of Digital Transformation.

In the context of the Mobility Data Space, we can therefore draw on our extensive service portfolio with numerous projects for different clients and in different industries. Specifically, this means for

Ideation & Business Development:

- Development of data-based business models (technical, organizational, business management)
- Analysis, conceptual design and implementation for the provision, management and use of mobility data
- Initiation, moderation and execution of ideation and business development processes

Integration & Data Management:

- Consulting in data management
- Setting up data management processes
- Quality assurance processes



- Architecture development for data management

Software Development

- Individual development for data platforms
- Interface design / connector design and connection
- Development of interface frameworks
- Industry-specific software development

5. Scope of Services

We define the results and deliverables in cooperation with our customers depending on the needs and subject areas. Basically, we accompany our customers strategically, conceptually, procedurally, and technically. Delivery items are possible from idea generation to fully implemented individual software development.

Accordingly, the project duration varies with the defined delivery items, the framework conditions of the customer and the available resources.

6. Pricing

Depending on the service, we develop a suitable pricing model. The type of service, duration of the service, required resources and other framework conditions are decisive for the price.

7. Contact person

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